# Message Text

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**ACTION EA-14** 

INFO OCT-01 ISO-00 SP-03 AID-20 EB-11 NSC-07 RSC-01

CIEP-03 TRSE-00 SS-20 STR-08 OMB-01 CEA-02 CIAE-00

COME-00 FRB-03 INR-11 NSAE-00 XMB-07 OPIC-12 LAB-06

SIL-01 PA-04 PRS-01 USIA-15 DRC-01 /152 W ..... 090428

R 160944Z AUG 74 FM AMEMBASSY TOKYO TO SECSTATE WASHDC 3989

LIMITED OFFICIAL USE SECTION 1 OF 2 TOKYO 10697

PASS TREASURY FOR COOPER AND CROSS

E.O. 11652: N/A TAGS: EFIN, JA

SUBJECT: BALANCE OF PAYMENTS OUTLOOK FOR JAPAN

SUMMARY: FURTHER IMPROVEMENT IN TRADE BALANCE IS PROJECTED DURING SECOND HALF CY 74 BY EMBASSY AND LEADING PRIVATE FORECASTERS. THE CURRENT ACCOUNT WILL MOVE INTO SURPLUS ON SEASONALLY ADJUSTED BASIS GIVEN THE DOMESTIC ECONOMIC PROSPECTS FOR NEXT SIX MONTHS. IN 1975 THE CURRENT ACCOUNT COULD REMAIN IN SURPLUS IF POLICY OF DEMAND RESTRAINT WERE CONTINUED DURING THAT YEAR. ON THE OTHER HAND, IF ANTI-INFLATIONARY POLICY WERE EASED AND GROWTH IN DOMESTIC DEMAND ADVANCED AT A FASTER PACE, THE CURRENT ACCOUNT COULD MOVE BACK INTO DEFICIT IN 1975. THE JUNCTURE FOR GOJ DECISION MAKING REGARDING DOMESTIC ECONOMIC POLICY WILL PROBABLY NOT BE REACHED UNTIL FALL. END SUMMARY.

## (1) DOMESTIC ECONOMIC OUTLOOK

ECONOMIC CONDITIONS ARE CONSIDERABLY LESS GLOOMY THAN MONTHLY FIGURES ON HIGH RATES OF BANKRUPTCIES MIGHT SUGGEST. LIMITED OFFICIAL USE

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DESPITE POLICIES TO CURB DOMESTIC DEMAND, PLANT AND EQUIPMENT

INVESTMENT REMAINS STRONG RELATIVE TO PREVIOUS CYCLICAL EXPERIENCES. RECENT SURVEYS BY EPA AND THE JAPAN LONG-TERM CREDIT BANK SUGGEST SPENDING IN JFY 74 WILL BE UP BY SOME 20 PERCENT. THE ADVANCE IN THE LAST HALF WILL BE PARTICULARLY RAPID. IN THE OSAKA REGION, SMALL AND MEDIUM BUSINESSMEN ARE REPORTED TO HAVE FEW SERIOUS CASH FLOW PROBLEMS DESPITE CURRENT POLICIES BECAUSE OF THE SWOLLEN PROFITS EARNED IN THE PAST YEAR. IN SOME SECTORS, THERE IS LITTLE SPARE INDUSTRIAL CAPACITY BECAUSE OF MEAGER INVESTMENTS DURING THE PAST BOOM. FORECASTS ANTI-CIPATE A SIGNIFICANT IMPROVEMENT IN INDUSTRIAL PRODUCTION IN THE LAST HALF OF 1974. IF, AS HAD PREVIOUSLY BEEN EXPECTED, THE GOJ BEGINS TO EASE ITS POLICY OF RESTRAINT, THE RATE OF REAL GROWTH IN 1975 MAY WELL REACH 9-10 PER-CENT. ON THE OTHER HAND, IF CURRENT RESTRAINTS ARE CON-TINUED DESPITE BUSINESS PRESSURES, IT WILL BE A SIGN THAT PRESENT PRIORITY OF A STRONG BALANCE OF PAYMENTS REMAINS UNCHANGED. UNDER A SLOWER GROWTH POLICY, JAPAN'S PAYMENTS POSITION WOULD BE SUBSTANTIALLY STRONGER. HARD GOJ DECISIONS REGARDING FUTURE FISCAL/MONETARY POLICY WILL PROBABLY NOT BE MADE UNTIL OCTOBER AT THE EARLIEST.

### (2) BALANCE OF PAYMENTS OUTLOOK

#### (A) SECOND HALF CY 74

PREVIOUS FINATT FORECAST OF ANNUAL RATE SURPLUS OF \$4.4
BIL (SEASONALLY ADJUSTED) IS SOMEWHAT BELOW RECENT JERC
(JAPANESE CONOMIC RESEARCH CENTER) PROJECTION OF \$6.2
BIL AND MITSUBISHI BANK PROJECTION OF \$7 BIL. NOMURA
RESEARCH INSTITUTE, WHICH SOMEWHAT LESS RELIABLE, FORECASTS TRADE SURPLUS OF ONLY \$2.8 BIL. NOMURA MAY HAVE SHADED
ITS FORECAST DOWNWARD SO THAT JAPAN WOULD APPEAR TO ABSORB
SOME PORTION OF THE B/P "BURDEN/ OF OIL-CONSUMING COUNTRIES.
AS FOLLOWING HIGHLIGHTS OF JERC FORECAST SHOW, TRADE SURPLUS IS
ANTICIPATED TO DETERIORATE SIGNIFICANTLY IN FIRST HALF 1975
AS RESULT OF RESUMPTION OF DOMESTIC RATE OF GROWTH.
EMBASSY CONSIDERS PAYMENTS PROSPECTS REASONABLE GIVEN
ASSUMED GNP GROWTH RATE. HOWEVER, SHOULD GOJ ECONOMIC
POLICY CONTINUE TO BE QUITE RESTRICTIVE NEXT YEAR, GNP
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GROWTH WOULD BE LOWER AND PAYMENTS DETERIORATION LESS.

(B) FOLLOWING ARE HIGHLIGHTS OF RECENT JERC FORECAST

HIGHLIGHTS JULY JERC FORECAST

1974 1975

### DOMESTIC (ANNUAL PERCENT CHANGE)

MONEY GNP 23.1 27.4

REAL GNP 0.1 10.3

IND. PROD. 0.2 9.6

WPI 32.5 14.1

### BALANCE OF PAYMENTS (IN BIL. DOL.)

EXPORTS 54.0 67.2 IMPORTS 52.2 64.3 TRADE BALANCE - YEAR 2.8 2.9

FIRST HALF -1.3 1.6 SECOND HALF 3.1 1.3

CURRENT ACOUNT -1.6 -2.4 BASIC BALANCE -7.7 -6.8

#### (3) GEOGRAPHIC PATTERN OF JAPAN'S EXPORTS

DURING 1973 AND FIRST HALF OF 1974, JAPAN'S EXPORTS UNDERWENT A SUBSTANTIAL CHANGE IN GEOGRAPHIC DISTRIBUTION. AS TABLE BELOW SHOWS, THE PRINCIPAL FEATURES OF THE CHANGE WERE A RAPID INCREASE IN THE SHARE OF EXPORTS TO LDC COUNTRIES (NOTABLY SEASIA BUT MORE RECENTLY TO MIDEAST COUNTRIES) AND DECLINE IN THE SHARE OF THE U.S. THE RISE IN THE LDC SHARE FROM 40.7 PERCENT IN THE FIRST QUARTER OF 1973 TO A 47.4 PERCENT PEAK IN THE FIRST QUARTER OF 1974 REFLECTS THE STRONG RESERVE POSITION OF LDC'S AND THEIR HIGH IMPORT DEMAND. THE DECLINE IN THE SHARE OF

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**ACTION EA-14** 

INFO OCT-01 ISO-00 SP-03 AID-20 EB-11 NSC-07 RSC-01

CIEP-03 TRSE-00 SS-20 STR-08 OMB-01 CEA-02 CIAE-00

COME-00 FRB-03 INR-11 NSAE-00 XMB-07 OPIC-12 LAB-06

SIL-01 PA-04 PRS-01 USIA-15 DRC-01 /152 W

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R 160944Z AUG 74 FM AMEMBASSY TOKYO TO SECSTATE WASHDC 3990

LIMITED OFFICIAL USE SECTION 2 OF 2 TOKYO 10697

PASS TREASURY FOR COOPER AND CROSS

THE DECLINE IN THE SHARE OF EXPORTS TO U.S. FROM
26.9 PERCENT TO 23.3 PERCENT WAS A CONTINUATION OF A MAJOR DECLINE
FROM A PEAK OF 33 PERCENT IN THE SECOND QUARTER OF 1971.
THE U.S. SHARE HAS STABILIZED AND MAY BE INCREASING ACCORDING
TO MONTHLY FIGURES. IF THE U.S. SHARE WERE TO RISE IN THE
COMING MONTHS, IT COULD WELL BE EXPLAINED BY SUCH FACTORS AS
U.S. ECONOMIC RECOVER, DECLINING FOREX RESERVES OF NON-OIL LDC'S,
AND THE LIMITED ABSORPTIVE CAPACITY OF OIL-PRODUCING COUNTRIES
RATHER THAN THE RESULT OF ANY UNOFFICIAL JAPANESE "EXPORT
DRIVE" TO THE U.S.. HOWEVER, EVEN IF THE U.S. SHARE
REMAINS THE SAME, THE ANTICIPATED RAPID GROWTH IN JAPANESE
EXPORTS WILL RESULT IN A STRONG INCREASE IN EXPORTS TO THE
U.S. IF THE SHARE TO THE U.S. SHOULD RISE, EXPORTS TO U.S.
WOULD GROW EVEN MORE RAPIDLY.

REGIONAL DISTRIBUTION OF JAPAN'S CUSTOMS EXPORTS

(PERCENT OF TOTAL EXPORTS)

TO: USA W.EUROPE LDC OTHER

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1973 1ST Q	26.9	18.9	40.7	13.5
1974 1ST Q	23.6	14.5	47.4	14.5
2ND Q	23.3	15.9	45.0	15.8
APRIL	22.1	16.2	46.6	15.1
MAY	22.9	17.8	43.0	16.3
JUNE	24.4	13.8	45.1	17.0
JULY	23.4	15.0	45.9	15.7

4. ACTION REQUESTED: FINATT REQUESTS TRANSMITTAL OF LATEST OECD PROJECTIONS FOR OTHER COUNTRIES AND CEA PROJECTIONS FOR US IN ORDER TO TAKE ACCOUNT OF DEVELOPMENTS ABROAD IN REVISING OWN PROJECTION OF PROSPECTS FOR JAPAN.

**HODGSON** 

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## Message Attributes

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Secure: OPEN Status: NATIVE

Subject: BALANCE OF PAYMENTS OUTLOOK FOR JAPAN SUMMARY: FURTHER IMPROVEMENT IN TRADE BALANCE IS PROJECTED

TAGS: EFIN, JA To: STATE

Type: TE

Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005